

CONCORD INDUSTRIES, INC.

Newsletter

September 2012

We're more than just carton sealing tapes!



Benjamin Franklin
was one
of my
favorite
of the

founding fathers.

Ben's quote for the Month:

"Do not anticipate trouble or worry about what may never happen. Keep in the sunlight.

Tape Terms.. don't worry, we're only going to cover one per issue!

TACK - The ability of an adhesive to form a measurably strong bond immediately after low pressure surface contact.

Did you know?

Concord carries safety non-skid floor tapes. They are great for stairs or slippery or wet floors. Call us for sizes, colors, etc.

Is it Duct Tape or Duck Tape? Technically, it's Polyethylene-Coated Cloth

Duct tape that has an infinite amount of applications from bundling, patching, sealing, to wallets and wedding dresses! There are many stories out there as to the origin of this tape. It was used in WW2 as a waterproof sealing tape for wooden ammunition boxes that were shipped overseas to supply our troops..hence duck tape as in "water off a ducks back" After the war, there was a pent up demand for housing and the construction boom was on. The tape became a perfect product to seal duct work for heating and air conditioning systems in homes and businesses. So, you can call it what you like, duct or duck doesn't really matter!

Like most tapes on the market, duct tape has a wide range in quality levels and you definitely get what you pay for in this cloth product. It has 3 components, the polyethylene coating on top of the tape to make it waterproof, the woven cloth (or scrim) that gives it strength and flexibility, and a thick adhesive layer to adhere to the many different surfaces it is used on. Pricing and grade levels are based on the thickness (in mils) and many users will actually ask for a particular thickness. The lowest cost duct tape is usually around 7 mil thick and goes all the way up to 17 mil thick. As you move up in mil thickness all three components change. The polyethylene coating becomes thicker, the weave of the cloth becomes tighter (threads per inch), and the adhesive mass becomes thicker. Economy product is 7 to 8 mil and general purpose grade is usually 9 mil. Contractors grade can vary from 10 to 12 mil and the HVAC (heating ventilation, and air conditioning) grades start

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from 13 mil in thickness. The HVAC grades are usually printed for building code purposes and they are the only tapes permitted in housing and commercial applications.

As your go-to vendor for all things tape, Concord stocks the standard 9mil duct tape in 2" and 3" silver and a range of colors in 2". We can special order any other grade or mil thickness as well.

So there you have it! If you haven't tried your hand at duct tape fabrication, give it try. I made a two-tone black/red wallet, but specialty printed duct tapes are all the rage. Let your imagination run wild!

Sincerely,
Alan Graham
Concord Industries

DUCT TAPE SPECIAL
#9D22802
2" x 60y 9mil Silver

\$3.60/rl
24rl/cs
5 case minimum

*Pricing based on will call from Concord warehouses.

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